https://internnerd.com/job/nestle-internship/

Nestlé Graduate Internship Programme 2026/2027 For Sales Trainee

Hiring organization
Nestlé

Employment Type
Intern

Duration of employment
12 months

Industry
Food and Beverage Services Internships

Job Location
Sandton, Gauteng, South Africa, 2196, Sandton, Gauteng, South Africa

Working Hours
9

Date posted
December 1, 2024

Valid through
31.12.2026

Description

Nestlé is seeking motivated young talent to join its Graduate Trainee Programme for the 2024/2025 fiscal year. This initiative is designed to provide recent graduates with a comprehensive introduction to the diverse opportunities within the organization. Participants will gain valuable insights and practical experience that will serve as a foundation for their professional careers in the fast-moving consumer goods (FMCG) sector.

The Nestlé Graduate Trainee Programme offers recent graduates the chance to launch their careers in a dynamic environment, covering a broad geographical area across East and Southern Africa. Participants will engage in various training modules that encompass critical business functions, with a specific focus on sales. This programme aims to develop future leaders who are equipped with the skills and knowledge necessary to thrive within Nestlé and contribute to the company's mission of enhancing quality of life and contributing to a healthier future.

Responsibilities

As a Sales Graduate Trainee, participants will be expected to:

- Engage in comprehensive training that includes hands-on experience and exposure to various sales functions within the organization.
- Collaborate with cross-functional teams to understand diverse business operations and contribute to team objectives.
- Travel as required to meet business needs and enhance learning opportunities.
- Manage projects effectively, demonstrating self-discipline and a results-oriented approach.
- Deliver quality work with strong attention to detail, ensuring that all outputs meet Nestlé's high standards.
- Present findings and insights effectively to various stakeholders, employing strong presentation skills.
- Foster empathetic relationships with colleagues and clients, understanding their goals and needs.

Qualifications

A Bachelor's degree (B.Com) with a preference for majors in:

- Economics
- Econometrics
- Statistics
- Related fields

Skills and Competencies:

- Excellent communication skills, fluent in English.
- Strong teamwork capabilities, with an ability to work collaboratively across functions.

- Willingness to travel and adapt to flexible working hours.
- Self-starter with a service-oriented mindset.
- Highly tenacious, self-disciplined, and results-focused.
- Exceptional attention to detail and pride in delivering high-quality work.
- Strong presentation, strategic thinking, and proactive problem-solving skills.
- Empathetic approach, with the ability to understand the goals and needs of others.
- Proficiency in Microsoft Office Suite.

Job Benefits

Participants in the Nestlé Graduate Trainee Programme will enjoy several benefits, including:

- Comprehensive training and development opportunities tailored to enhance professional skills.
- Exposure to a diverse and inclusive work environment within a leading global organization.
- The opportunity to network with experienced professionals and fellow trainees across the region.
- A structured pathway for career advancement within Nestlé, contributing to personal and professional growth.
- Hands-on experience in the FMCG industry, equipping graduates with essential tools for future success.

How to Apply?

Applications will be reviewed on a rolling basis, and candidates selected for interviews will be contacted directly. This is a unique opportunity to embark on a rewarding career path with a global leader in the food and beverage industry.